



Competition organised by:

AIVB-LR

ASSOCIATION INTERPROFESSIONNELLE DES
VINS BIOLOGIQUES DU LANGUEDOC-ROUSSILLON

**Challenge
Millesime Bio**

20th September 2011

Dear Madam or Sir,

We are pleased to present the **Challenge Millésime Bio 2012 wine competition**.

This fifth competition will be held on **Tuesday 22nd November 2011** in the Cellier room at the **Mas de Saporta in Lattes** (near Montpellier, South of France). It is open to producers of organic wines in compliance with currently applicable European regulations governing organic products. The award ceremony for competition winners will be held on Tuesday 24th January 2012 at the winegrowers' evening event at Montpellier Exhibition Centre. Please note that a list of medal winners is published and distributed to all visitors of the Millesime Bio trade fair. This list can also be viewed on our website.

We also enclose all the necessary documents for taking part in the competition. The entry form should be returned to us, along with your samples and bank transfer, to cover the competition registration fees, to arrive **before 31st October 2011**.

IMPORTANT

Registration files should be sent to:

AIVB-LR / Concours Challenge Millésime Bio 2012
Arcades Jacques Cœur Bt C
75 avenue de Boirargues
34970 LATTES - FRANCE

Samples (3 bottles per entry) should be sent to arrive between 1st and 31st October at:

MERCADIS-SOMIMON, Marché d'Intérêt National
Entrepôts frigorifiques
Att. AIVB-LR / Concours Challenge Millésime Bio 2012
281 Avenue du Marché Gare
34070 Montpellier France

Contact for the delivery: Messrs. ARS and DENIER
Phone: 00 33 (0)4 67 92 98 97
Opening hours: 7.45am-11.45am & 2.00pm-4.45pm

AIVB-LR contact : Ch.ROMAIN
Phone: 00 33 (0)4 99 13 30 42
e-mail: challenge.bio@orange.fr

We look very much forward to your participation in this fifth competition.

Yours faithfully,
Thierry Duchenne



AIVB-LR

Association Interprofessionnelle des Vins Biologiques du Languedoc-Roussillon
Arcades Jacques Cœur 75 avenue de Boirargues Lattes 34970 France
Tél. + 33 (0)4 99 06 08 41 Fax + 33 (0)4 67 06 53 96 E-mail: aivblr@wanadoo.fr



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millésime Bio

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CHALLENGE MILLESIME BIO 2012 WINE COMPETITION

If you have any questions, please feel free to contact:

Christine ROMAIN

Phone: 00 33 (0)4 99 13 30 42

Fax: 00 33 (0)4 67 06 53 96

E-mail: challenge.bio@orange.fr



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WINE COMPETITION DETAILS

- This competition complies with a French ministerial circular dated 16 December 1993 relating to the rules for the approval of wine competition organisers.
- This competition is open only for wines made from grapes that have been certified to be organically grown in accordance with current European legislation. **Wines in conversion are not accepted.**
- Only wines that are fully bottled, capsuled and ready for sale may be considered for competition entry. Non-bottled vat or barrel wines cannot be accepted. Table wines may be entered but releases on any award obtained are not allowed. Wines must come from a single batch that is available for sale, in quantities of at least 1,000 litres for red, white and rosé still wines and 100 litres for fortified, naturally sweet (VDN) and sparkling wines and "vins de paille". Wines must come from clearly identified batches.
- Entrants should send their samples, directly, and at their own expense, to Mercadis Somimon.
- The participation fees are as follows:

| Number of entries | Price excluding taxes For E.U. countries (France excluded) | Price including taxes For France and non E.U. countries |
|------------------------------|---|--|
| 1 (supply 3 bottles) | € 45.15 | € 54 |
| 2 (supply 2 x 3 bottles) | € 80.27 | € 96 |
| 3 (supply 3 x 3 bottles) | € 110.37 | € 132 |
| 4 (supply 4 x 3 bottles) | € 130.43 | € 156 |
| 5 (supply 5 x 3 bottles) | € 150.50 | € 180 |
| Each additional entry | € 30.10 | € 36 |

- If the number of entries in a particular category turns out to be insufficient (at least 3 entries from distinct operators required), the AIVB-LR reserves the right to group categories together.
- As far as possible, the panel of judges will be made up of a large proportion of professional buyers (specialist retailers, vintners, sommeliers, merchants, importers, etc.).
- Any Trophy prize(s) for the "Best of Show" wines will be judged and awarded from among the various gold winners; it will be awarded to the best wines in the competition : red, rosé, white still wines, naturally sweet or fortified wines and sparkling wines.
- The competition award ceremony will be held during the Winegrowers' Evening on Tuesday 24th January 2012 at Montpellier Exhibition Centre.

IMPORTANT: PLEASE NOTE THAT TWO DIFFERENT ADDRESSES ARE TO BE USED - ONE FOR SENDING YOUR REGISTRATION DOCUMENTS AND ANOTHER FOR SENDING YOUR BOTTLES

TO ENTER THE COMPETITION, it is essential you send your **competition registration documents to arrive before 31st October 2011 at the AIVB-LR address (AIVB-LR / Challenge Millésime Bio 2012, Arcades Jacques Coeur Bt C, 75 avenue de Boirargues, 34970 Lattes, France).**

These documents are:

- The entry form
- The certificate of compliance with organic farming practices for the grapes harvested in the wine's stated vintage, issued by a certifying body.
- The results of analysis at the time of bottling
- The electronic file of the labels or if not at least 2 paper labels per entry
- Copy of the Bank transfer mentioning the name of your winery to cover the competition registration fees, payable to "AIVB-LR"

Samples (3 bottles per entry) should be sent to arrive between 1st and 31st October at:

AIVB-LR / Challenge Millésime Bio 2012, MERCADIS-SOMIMON, Marché Intérêt National, Entrepôts frigorifiques, MM ARS and DENIER 281 Avenue du Marché Gare, Bte n°1, 34070, Montpellier France Tél : 00 33 (0)4 67 92 98 97



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WINE COMPETITION RULES

Article 1: Organisers

The purpose of the Challenge Millésime Bio wine competition, organised by AIVB-LR, is to encourage the promotion of wines produced from organically grown grapes, as defined by currently applicable European regulation governing organic products.

Article 2: Products concerned

This competition is open only for wines produced from grapes that have been certified as being organically grown and belonging to one of the following categories:

- Wines from non-specific geographical location (vins sans IG).
- Vintage-dated wines with official quality status specification (AOP and IGP)
- Imported vintage-dated still wines from an identified geographical location
- Sparkling wines, quality sparkling wines and quality sparkling wines produced in a specific region
- Sparkling wines and carbonated sparkling wines from other countries

Table wines may enter the competition but releases on any awards obtained are not allowed.

To enter the competition, wines must be ready for sale and comply with current wine regulations in Europe and in the country of origin (in France, this means INAO accreditation for AOP wines and VINIFLHOR accreditation for Vins sans IG and compliance with accreditation procedures in force for the type of wine entering the competition); **and comply with organic farming production according to the certifying body CE 834/2007 of 28th June 2007 and CE 889/2008.**

Article 3: Entrants

Those permitted to enter wines into the competition are grower-producers, wine cooperatives, cooperative unions, groups of producers, producer-merchants and merchant-who age wines. Wines must come from a single batch that is available for sale, in quantities of at least 1,000 litres for red, white and rosé still wines and 100 litres for fortified, naturally sweet (VDN) and sparkling wines and "vins de paille". Wines must come from clearly identified batches.

Article 4: Entrants' undertaking

All competition entrants undertake to respect and comply with all articles in these rules and to provide all information and documents requested on the entry form.

Article 5: Registration

For registrations to be taken into consideration, each entrant must:

- Pay the relevant registration fee for every product entered. These fixed sum, one-off fees are set annually by the AIVB-LR and indicated on the "Wine competition details";
- Supply three bottles containing at least 50 cl of each wine entered. If the wine receives an award, one of these bottles will be kept for a year with its certificate of analysis and will remain available to quality control services.
- Provide all required registration documents: the operator's certificate of compliance with organic farming practices for the grapes harvested in wine's stated vintage, issued by the certifying body CE 834/2007 of June 2007 and CE 889/2008, the computer file of the labels or at least 2 paper labels per sample, the results of analysis at the time of bottling, entry form and a bank transfer to cover the registration fee.

Besides information making it possible to identify the sample, the analysis report must also indicate density/specific gravity, actual alcohol content and strength, total acidity, volatile acidity and total sulphur dioxide, as well as the carbon dioxide pressure for sparkling wines. This report can be the same one submitted for the purposes of the wine's accreditation if dated within the last twelve months.



Competition organised by:



Article 6: Delivery of samples

Wine samples are to be sent directly by each entrant, at their own expense, to the address specified by AIVB-LR.

Article 7: Tasting

Samples will be tasted by a panel of judges formed by the AIVB-LR and comprising oenologists, journalists, qualified special guests, wine merchants, specialist retailers, vintners, wine waiters, etc. Each panel of judges will comprise at least three people, two of whom will be chosen from the wine trade. Samples are to be entered anonymously and classed by category. Categories will be decided by the AIVB-LR and will contain at least three wines from different operators. Entrants may not judge any of their own wines in the competition. Tasting will be 'blind'. Scores are noted according to a points system making it possible to classify competition wines according to their intrinsic value.

Article 8: Awards

Each panel of judges can award gold, silver and bronze medals. The total number of medals in a category will, at most, be a third of the number of wines in that category. The panel of judges will be able to make a special award to one or several wines having obtained a gold medal. This best of show award (Trophy) will be given to what is considered to be the best wine(s) in the competition. At the end of the competition, the organisers will issue a certificate for each wine that has received an award, which will mention the nature of the award, the identity of the wine, the declared volume and name and address of the award winner.

Article 9: Disagreement and disputes

Any practical difficulties encountered in the application or interpretation of these competition rules will be subject to the AIVB-LR's final decision. In the event of a dispute, the AIVB-LR will form a review board made up of suitably-qualified members (subject to their agreement - INAO, VINIFLHOR, and an organic farming certifying body). The members of any such review board will depend on the nature of the dispute. In the event of a doubt about the origin or authenticity of a product, the wines concerned will be excluded from the competition.

Article 10: Promotion

All award-winners agree to allow the AIVB-LR to publish their name and any information provided in their technical details without it entitling the aforementioned award-winners to claim any other rights.



AIVB-LR

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ENTRY FORM (One form per entry)

NameEstate/brand name
Address
Post codeTown Country:VAT n°.....
Phone FaxE-mail

Identification of the sample:

Region of production:
Full Name of wine **according to the label** :.....
Vintage :

Type of wine:

- Wine with official quality status specification (AOP, IGP, IGT, DOC...):
Specify official appellation:
 Single Varietal wine without IG (from non-specific geographical locations) specify grape variety :.....
 Wine without IG (from non-specific geographical location)

Red Rosé White
Still Sparkling Fortified/sweet wines (VDN, ...) Reducing sugars (g/l)

Oaked (barrels) Oaked (chips/shavings) Unoaked
Recommended cellar life (number of years):
Batch N°Bottling date:Recommended retail price (€ incl. taxes/bottle):
Stock on date of competition registration: N°bottl es:Bulk volume (in hl):

Other information:

Grape varieties in the wine:.....

Vinification type: Traditional Barrel Carbonic maceration

Maturing period: Large cask Barrel Stainless steel vat Cement vat

Other information:.....
.....

This form must be returned to the AIVB-LR before **31st October** together with:

- The certificate of compliance with organic farming practices for the grapes harvested in the wine's stated year, issued by the certifying body CE 834/2007 of 28th June 2007 and CE 889/2008.
- The results of analysis at the time of bottling
- The electronic file of the labels or if not at least 2 paper labels per entry
- Copy of the transfer to cover the competition registration fee, made payable to "AIVB-LR"
- Signed in (place)..... Date Signature



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Coordonnées bancaires pour le paiement de votre facture :

1. Merci d'indiquer le nom de votre domaine sur le virement bancaire
2. Merci de nous faire parvenir une copie de votre virement bancaire

Bank details for the payment of your invoice:

1. Please specify the name of your company on your wire
2. Please send us a copy of your wire

Nom du bénéficiaire/ Beneficiary name :

AIVB-LR

Adresse du bénéficiaire/ Beneficiary address :

**Arcades Jacques Cœur, Bâtiment C
75, avenue de Boirargues, 34970 Lattes, France**

Nom de la banque/ Bank name :

Crédit Agricole du Languedoc

Adresse de la banque/ Bank address :

34, avenue de Toulouse, 34070 Montpellier, France

International Banking Account Number (IBAN):

FR76 1350 6100 0039 0606 3200 097

Swift/Bank International Code (BIC):

AGRIFRPP835

- Pour les entreprises installées en France ou Hors Zone CE, la participation à Challenge Millésime Bio 2012 est facturée taxes incluses (TVA française de 19,6 %)
- Pour les entreprises en Zone CE, non installées en France, la participation à Challenge Millésime Bio 2012 est facturée hors taxes car le lieu d'imposition des prestations de services entre entreprises de la zone CE est désormais celui où se trouve l'acheteur et non plus celui où est établi le prestataire. C'est ainsi à l'acheteur que revient dorénavant la charge de déclarer les taxes et de s'en acquitter auprès de sa propre administration fiscale, selon les taux applicables dans son pays

- Companies established in France or Outside the EU Zone will receive a Challenge Millésime Bio 2012 invoice subject to French taxes (VAT 19.6%)
- Companies established in the EU Zone (France excluded) will receive a Challenge Millésime Bio 2012 invoice which is not subject to French taxes. According to the new European Community legislation, services bought by a company in the EU zone in another EU country have to be declared to the tax offices in the country of the buyer. The buyer has to pay the VAT in his/her own country, at the rate applicable there, and is fully responsible of this tax declaration



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